

Quarterly Factsheet

Mercer Overseas Shares Plus Portfolio June 2024

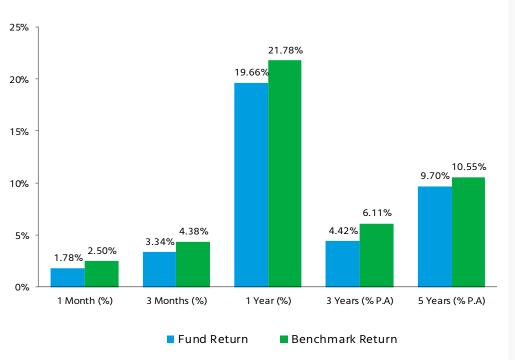
welcome to brighter

Mercer Overseas Shares Plus Portfolio (Hedged)

Overview

This Portfolio aims to match the return of the MSCI World Index with net dividends reinvested. The Portfolio uses an active multi-manager approach, holding shares across multiple regions and sectors. Returns are hedged back into New Zealand dollars.

Fund Performance (before fees and taxes)



Managers

Arrowstreet	
Management Style	Targo

Baillie Gifford & Co

anagement Style	Target Weight	Management Style	Target Weight
Style neutral, concentrated	34%	Growth, concentrated	10%

Arrowstreet is a Boston based, staff-owned manager founded in 1999. The firm aims to add value using a quantitative approach, identifying "indirect factors" that affect stock prices but which are not used by other investors. Arrowstreet believe the most valuable (and often overlooked) insights for forecasting equity returns are often found by observing information about related securities.

The strategy is a purely stock-driven, unconstrained global equity strategy, concentrated in companies believed to have the potential for super normal growth from around the world. Potential new investment ideas are subject to a rigorous due diligence process, with the aim of building up a view as to whether the stock has the potential to grow to many multiples of their current size.

June 2024

Fund Vehicle

Mercer Hedged Overseas Shares Plus Portfolio

Investment Vehicle

Portfolio Investment Entity (PIE)

Performance Benchmark

MSCI World Index with net dividends reinvested (100% hedged to NZD on an after tax basis*)

Performance Objective

To outperform the benchmark over periods of one year or longer

Fund Managers

Arrowstreet, Baillie Gifford & Co, Maj Invest, Wellington, Alliance Bernstein

Inception Date January 2008

Fund Size NZD \$858m

Price Frequency

Daily

Exclusions

Companies that manufacture whole weapons systems, or delivery platforms, or components that were developed or are significantly modified for exclusive use in cluster munitions, anti-personnel landmines, chemical, biological or nuclear weapons, as well as companies involved in the production and retailing of automatic and semi-automatic civilian firearms.

Companies involved in the manufacture and/or production of tobacco products (regardless of revenue), including subsidiaries and joint ventures, as well as any other company that derives 50% or more of revenue from other tobacco related business activities such as packaging, distribution and retail of tobacco products.

*Assuming a 28% PIR tax rate

Performance as at reporting date with all other information based on most recent available data.

Trustees Executors Limited (TEL) is the Trustee of the Mercer Investment Trusts New Zealand (MITNZ). Mercer (N.Z.) Limited (Mercer) has prepared and published this Report. Investors should be aware that the value of an investment in any of the MITNZ investment options may rise and fall from time to time and that neither TEL nor Mercer guarantees the investment performance, earnings or return of capital invested in any of the MITNZ investment options. To invest in the MITNZ, you will need to complete an application form included in, or accompanying, a current MITNZ Information Memorandum which is issued by, and available from Mercer.

The information contained in this Report is of a general nature only and does not take into account the personal objectives, financial situation or needs of individual investors. It is important that you consider these matters, read the MITNZ Information Memorandum and obtain advice from an appropriately qualified financial adviser before making any investment decision. The investment returns shown for the MITNZ throughout this Report do not take into account the unique characteristics that apply to each investor (such as timing of cash flow). As a result, the actual investment returns applying to a particular investor may differ from the investment returns shown in this Report. You should also remember that past performance. All services provided in this report are delivered strictly on the basis of advice to a wholesale client in terms of the Financial Markets Conduct Act 2013. For Mercer's conflicts of interest disclosures, please contact your Mercer representative or see <u>www.mercer.com/conflictsofinterest</u>. Copyright 2023 Mercer LLC. All rights reserved.

Maj InvestWellingtonManagement StyleTarget WeightManagement StyleTarget WeightFundamental,
Judgemental17%Specialty,
Unconstrained21%

Maj's Global Value strategy is a bottom-up stock-picking approach that makes significant use of technology for much of the "heavy lifting" of data processing, analysis and modelling. The concentrated portfolios that result display a defensive value tilt. Attention is paid to ensure that idiosyncratic risk dominates the tracking error.

Maj believes that the fundamentals of a business matter but the irrational behaviour of investors can create a disconnect between the underlying business and its stock price. The strategy seeks companies that are superior in stability, profitability, return potential, balance sheet quality and valuation. Wellington's Durable Enterprises seeks to provide attractive risk-adjusted returns by investing in businesses that they argue will be more stable than the market believes. Stable businesses are very unlikely to issue the best performing stocks in a single year.

Wellington looks for stability in unconventional places and finds stable businesses at reasonable valuations in two areas; areas of the market perceived as unstable such as small caps, volatile sectors, and disfavoured geographies; and companies that do not grow fast enough for growth investors, lack the blue chip financial characteristics sought by quality investors, and are not cheap enough for value investors.

Alliance Bernstein

Bernstein

Concentrated Global Growth strategy with a mid/large-cap growth investment style. They invest in a small sub-set of high-quality growth companies where in-depth, bottomup research has been conducted. Strict

determines the holdings at any one point in

manage

to a valuation discipline

Alliance

adherence

time.

Management Style	Target Weight	Management Style	Target Weight
Growth, Quality	15%	Completion Sleeve	5%

their

S&P 500 ETF

Performance as at reporting date with all other information based on most recent available data.

Trustees Executors Limited (TEL) is the Trustee of the Mercer Investment Trusts New Zealand (MITNZ). Mercer (N.Z.) Limited (Mercer) has prepared and published this Report. Investors should be aware that the value of an investment in any of the MITNZ investment options may rise and fall from time to time and that neither TEL nor Mercer guarantees the investment performance, earnings or return of capital invested in any of the MITNZ investment options. To invest in the MITNZ, you will need to complete an application form included in, or accompanying, a current MITNZ Information Memorandum which is issued by, and available from Mercer.

The information contained in this Report is of a general nature only and does not take into account the personal objectives, financial situation or needs of individual investors. It is important that you consider these matters, read the MITNZ Information Memorandum and obtain advice from an appropriately qualified financial adviser before making any investment decision. The investment returns shown for the MITNZ throughout this Report do not take into account the unique characteristics that apply to each investor (such as timing of cash flow). As a result, the actual investment returns applying to a particular investor may differ from the investment returns shown in this Report. You should also remember that past performance should not be relied upon as an indicator of future performance. All services provided in this report are delivered strictly on the basis of advice to a wholesale client in terms of the Financial Markets Conduct Act 2013. For Mercer's conflicts of interest disclosures, please contact your Mercer representative or see <u>www.mercer.com/conflictsofinterest</u>. Copyright 2023 Mercer LLC. All rights reserved.

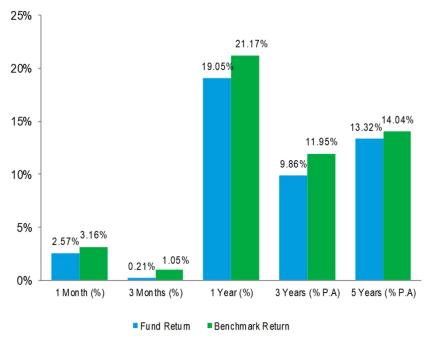
🧼 Mercer

Mercer **Overseas Shares Plus Portfolio (Unhedged)**

Overview

This Portfolio aims to match the return of the MSCI World Index with net dividends reinvested. The Portfolio uses an active multi-manager approach, holding shares across multiple regions and sectors.

Fund Performance (before fees and taxes)



Managers

Arrowstreet

Baillie Gifford & Co

Management Style	Target Weight	Management Style	Target Weight
Style neutral, concentrated	34%	Growth, concentrated	10%

Arrowstreet is a Boston based, staff-owned manager founded in 1999. The firm aims to add value using a quantitative approach, identifying "indirect factors" that affect stock prices but which are not used by other investors. Arrowstreet believe the most valuable (and often overlooked) insights for forecasting equity returns are often found by to whether the stock has the potential to observina information about related securities.

	concentrated	1070	
	The strategy is a	purely stock-driven,	
	unconstrained global	equity strategy,	
	concentrated in compar	nies believed to have	
(the potential for super	normal growth from	
•	around the world. Pote	ntial new investment	
	ideas are subject to a r	igorous due diligence	
	process, with the aim of	f building up a view as	

grow to many multiples of their current size.

June 2024

Fund Vehicle

Mercer Unhedged Overseas Shares Plus Portfolio

Investment Vehicle

Portfolio Investment Entity (PIE)

Performance Benchmark

MSCI World Index with net dividends reinvested

Performance Objective

To outperform the benchmark over periods of one year or longer

Fund Managers

Arrowstreet, Baillie Gifford & Co, Maj Invest, Wellington, Alliance Bernstein

Inception Date January 2008

Fund Size

NZD \$1687m

Price Frequency

Daily

Exclusions

Companies that manufacture whole weapons systems, or delivery platforms, or components that were developed or are significantly modified for exclusive use in cluster munitions, anti-personnel landmines, chemical, biological or nuclear weapons, as well as companies involved in the production and retailing of automatic and semi-automatic civilian firearms.

Companies involved in the manufacture and/or production of tobacco products (regardless of revenue), including subsidiaries and joint ventures, as well as any other company that derives 50% or more of revenue from other tobacco related business activities such as packaging, distribution and retail of tobacco products.

*Assuming a 28% PIR tax rate

Performance as at reporting date with all other information based on most recent available data.

Trustees Executors Limited (TEL) is the Trustee of the Mercer Investment Trusts New Zealand (MITNZ). Mercer (N.Z.) Limited (Mercer) has prepared and published this Report. Investors should be aware that the value of an investment in any of the MITNZ investment options may rise and fall from time to time and that neither TEL nor Mercer guarantees the investment performance, earnings or return of capital invested in any of the MITNZ investment options. To invest in the MITNZ, you will need to complete an application form included in, or accompanying, a current MITNZ Information Memorandum which is issued by, and available from Mercer.

The information contained in this Report is of a general nature only and does not take into account the personal objectives, financial situation or needs of individual investors. It is important that you consider these matters, read the MITNZ Information Memorandum and obtain advice from an appropriately qualified financial adviser before making any investment decision. The investment returns shown for the MITNZ throughout this Report do not take into account the unique characteristics that apply to each investor (such as timing of cash flow). As a result, the actual investment returns applying to a particular investor may differ from the investment returns shown in this Report. You should also remember that past performance should not be relied upon as an indicator of future performance. All services provided in this report are delivered strictly on the basis of advice to a wholesale client in terms of the Financial Markets Conduct Act 2013. For Mercer's conflicts of interest disclosures, please contact your Mercer representative or see www.mercer.com/conflictsofinterest. Copyright 2023 Mercer LLC. All rights reserved.

Managers

Maj Invest





Maj's Global Value strategy is a bottom-up stock-picking approach that makes significant use of technology for much of the "heavy lifting" of data processing, analysis and modelling. The concentrated portfolios that result display a defensive value tilt. Attention is paid to ensure that idiosyncratic risk dominates the tracking error.

Maj believes that the fundamentals of a business matter but the irrational behaviour of investors can create a disconnect between the underlying business and its stock price. The strategy seeks companies that are superior in stability, profitability, return potential, balance sheet quality and valuation.



Wellington's Durable Enterprises seeks to provide attractive risk-adjusted returns by investing in businesses that they argue will be more stable than the market believes. Stable businesses are very unlikely to issue the best performing stocks in a single year.

Wellington looks stability in for unconventional places and finds stable businesses at reasonable valuations in two areas; areas of the market perceived as unstable such as small caps, volatile sectors, and disfavoured geographies; and companies that do not grow fast enough for growth investors, lack the blue chip financial characteristics sought by quality investors, and are not cheap enough for value investors.

Alliance Bernstein

Bernstein

Concentrated Global Growth strategy with a mid/large-cap growth investment style. They invest in a small sub-set of high-quality growth companies where in-depth, bottomup research has been conducted. Strict

determines the holdings at any one point in

manage

to a valuation discipline

Alliance

adherence

time.

Management Style	Target Weight	Management Style	Target Weight
Growth, Quality	15%	Completion Sleeve	5%

their

S&P 500 ETF

Performance as at reporting date with all other information based on most recent available data.

Trustees Executors Limited (TEL) is the Trustee of the Mercer Investment Trusts New Zealand (MITNZ). Mercer (N.Z.) Limited (Mercer) has prepared and published this Report. Investors should be aware that the value of an investment in any of the MITNZ investment options may rise and fall from time to time and that neither TEL nor Mercer guarantees the investment performance, earnings or return of capital invested in any of the MITNZ investment options. To invest in the MITNZ, you will need to complete an application form included in, or accompanying, a current MITNZ Information Memorandum which is issued by, and available from Mercer.

The information contained in this Report is of a general nature only and does not take into account the personal objectives, financial situation or needs of individual investors. It is important that you consider these matters, read the MITNZ Information Memorandum and obtain advice from an appropriately qualified financial adviser before making any investment decision. The investment returns shown for the MITNZ throughout this Report do not take into account the unique characteristics that apply to each investor (such as timing of cash flow). As a result, the actual investment returns applying to a particular investor may differ from the investment returns shown in this Report. You should also remember that past performance should not be relied upon as an indicator of future performance. All services provided in this report are delivered strictly on the basis of advice to a wholesale client in terms of the Financial Markets Conduct Act 2013. For Mercer's conflicts of interest disclosures, please contact your Mercer representative or see www.mercer.com/conflictsofinterest. Copyright 2023 Mercer LLC. All rights reserved.

💋 Mercer

For further information:

BRIAN KEARNEY t: +64 9 928 3193 e: brian.l.kearney@mercer.com

welcome to brighter

Copyright 2024 Mercer LLC. All rights reserved.

Trustees Executors Limited (TEL) is the Trustee of the Mercer Investment Trusts New Zealand (MITNZ). Mercer (N.Z.) Limited (Mercer) has prepared and published this Report. Investors should be aware that the value of an investment in any of the MITNZ investment options May rise and fall from time to time and that neither TEL nor Mercer guarantees the investment performance, earnings or return of capital invested in any of the MITNZ investment options. To invest in the MITNZ, you will need to complete an application form included in, or accompanying, a current MITNZ Information Memorandum which is issued by, and available from Mercer.

The information contained in this Report is of a general nature only and does not take into account the personal objectives, financial situation or needs of individual investors. It is important that you consider these matters, read the MITNZ Information Memorandum and obtain advice from an appropriately qualified financial adviser before making any investment decision. The investment returns shown for the MITNZ throughout this Report do not take into account the unique characteristics that apply to each investor (such as timing of cash flow). As a result, the actual investment returns applying to a particular investor May differ from the investment returns shown in this Report. You should also remember that past performance should not be relied upon as an indicator of future performance. All services provided in this report are delivered strictly on the basis of advice to a wholesale client in terms of the Financial Markets Conduct Act 2013.